



MEZZARION VENDOR ONBOARDING STANDARD (VOS)

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Change Log (Mandatory)

Date	Version	Summary of Changes	Reason
27 Jan 2026	v1.0	First issuance of public Vendor Onboarding Standard (VOS). Defines minimum onboarding requirements, prohibited models, high-scrutiny categories, brand/association controls, and official submission channel.	Establish a single public standard to reduce noise, prevent misrepresentation, and enforce institutional-grade vendor engagement expectations.

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1. Purpose

This standard sets the minimum public-facing requirements for any external service provider seeking to engage Mezzarion or any Mezzarion subsidiary.

Mezzarion operates institutional-grade systems across trade, mining, investment, and platform delivery. Vendor relationships must be **verifiable, controlled, and audit-ready**.

2. Scope

VOS (Public) applies to **all external parties** proposing to provide services, deliver projects, supply operational capability, or support Mezzarion's ecosystem across any business unit or jurisdiction.

Out of scope: This public standard does not govern execution. Execution is governed by internal procedures and contracting requirements.

3. Definitions

Vendor: Any external service provider (company or individual contractor) seeking paid work, framework listing, or delivery engagement with Mezzarion.

Strategic Partner (Internal Designation): A vendor elevated to partner status by **Group CEO** decision. This designation is **not available by request** and may not be claimed publicly.

Onboarding: The formal process of submission, screening, verification, scoping, contracting, and governance prior to any engagement.

4. Core Principles

4.1 Formal channel rule

Mezzarion engages vendors **only through formal onboarding**. Informal outreach and relationship-based claims do not constitute onboarding.

4.2 CEO-only partnership designation

Strategic partnerships are designated separately and **only at Group CEO level**. Vendors may not claim partnership, representation, or affiliation without written authorization.

4.3 Integrity and lawful conduct

Mezzarion maintains a strict integrity posture. Any engagement must be capable of being defended transparently “before God, the law, and audit.”

5. Vendor Coverage Domains

Mezzarion may onboard vendors across the following domains:

1. **Trade & Logistics** — freight, clearing/ports, warehousing/bonded custody, inspection/labs, security, insurance/risk
2. **Finance & Capital Support** — trade finance support, forfaiting/discounting support, escrow administration support, payments/treasury infrastructure
3. **Mining & Resources** — exploration/geophysics/drilling, mine contractors, EPC/processing, metallurgy, HSE/ESG/permitting
4. **Institutional & Professional Services** — legal, accounting/audit/tax, corporate services, consulting, recruitment, communications
5. **Real Economy Platforms** — construction/infrastructure, healthcare, education, agriculture, manufacturing
6. **Technology** — software, data/analytics, cybersecurity, integrations, compliance infrastructure
7. **Business Development / Market Access / Introducers** — introducers, market access, government relations, fundraising support (**high scrutiny category**)

6. Minimum Onboarding Requirements (Public Standard)

Vendors seeking consideration must be able to provide the following:

6.1 Verifiable existence and accountability

- legal identity (company registration or individual identification)
- defined operational footprint (coverage, team, capability)
- named accountable delivery lead
- verifiable references and relevant experience

6.2 Compliance readiness (as applicable)

Depending on service category and jurisdiction, Mezzarion may require:

- KYB/KYC verification and screening (including sanctions/PEP/adverse media checks)
- ownership transparency and governance disclosure
- licenses/accreditations for regulated services (e.g., bonded storage, labs, clearing, security, certain financial support functions)

6.3 Delivery discipline

Vendors must be able to operate under:

- defined deliverables and acceptance criteria
- structured reporting and evidence-based acceptance
- professional contracting, change control, and termination rights



7. Prohibited Models and Non-Negotiables

Mezzarion does not engage vendors or intermediaries who require, propose, or imply any of the following:

- bribes, kickbacks, or “facilitation payments”
- hidden commissions or undisclosed conflicts of interest
- opaque fee routing, undocumented third-party payees, or cash arrangements
- vague promises of “access,” “relationships,” or “introductions” without measurable deliverables
- exclusivity or representation rights before capability is proven
- unauthorized use of Mezzarion name, branding, or implied affiliation

If your delivery model depends on any of the above, Mezzarion is not a fit.

8. High Scrutiny Category: Business Development / Market Access / Introducers

Mezzarion treats business development, introducer, market access, government relations, and fundraising support proposals as **high scrutiny**.

Baseline expectations:

- Mezzarion does not pay for “access” without defined deliverables.
- New vendors in this category are typically considered only via **pilot-first** engagements.
- Any claim of representation requires explicit written authorization (rare and CEO-only).



9. Brand Use and Public Association

No vendor may:

- claim partnership, representation, or affiliation;
- use Mezzarion's name or logo;
- publish announcements implying association;

without **written authorization** from Mezzarion.

Unauthorized public association may result in rejection, termination, and legal escalation where warranted.

10. Submission Channel

All vendor submissions must be made through Mezzarion's official onboarding channel:

- **Vendor Onboarding:** <https://www.mezzarion.com/vendor-inquiry>
- **Email:** vendors@mezzarion.com

Mezzarion may decline submissions without feedback. Incomplete or unverified submissions may not be reviewed.

11. Non-Contractual Notice

This public standard is provided for clarity and does not constitute:

- a binding offer of work,
- a guarantee of engagement, or
- an award of vendor status.

Any engagement requires formal contracting and internal approvals.

Appendix A — Practical Guidance (Public)

To increase the probability of review, vendors should ensure submissions include:

- clear service scope and coverage
- credible references
- licenses/accreditations where applicable
- concise proof of delivery (case studies, portfolio, project list)
- transparent governance posture